

MANAGING DIRECTOR

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Madrid, April 27th, 2022

Mr. Hryhoriy Gelfgat
President of NGO "KUST"
City Council Deputy of Dnipro

cc: Mr. Serhii Pohoreltsev
Ambassador of Ukraine in the
Kingdom of Spain

Dear Mr. Gelfgat,

First at all, we would like to express our deep concern at the conflict and military action in your country. We are strongly opposed to this violation of your territory and stand by you in this difficult time.

We are very happy to mail you for our further intention of economic cooperation with your esteemed country. On behalf of the directorate of SERCOBE, we thank your Ambassador in Spain, Mr. Pohoreltsev Serhii, for being the initiator of this communication.

SERCOBE, the Spanish National Association of Capital Goods Manufacturers, is a national organization grouping more than 600 companies devoted to the design, manufacturing, supply, erection and starting up of capital goods. Our principal activities are representing the industry with the economic authorities and promoting exports from our industry worldwide. Furthermore, SERCOBE is a collaborating Entity of the Spanish Administration, mainly cooperating with the Ministry of Industry, Trade and Tourism, the Ministry of Economy and Digital Transformation and the Ministry of Foreign Affairs. It is financially supported by ICEX, Spanish Institute for Foreign Trade, and by the Ministry of Industry, Trade and Tourism.

SERCOBE has an extensive experience in the design and implementation of complex innovative projects in areas such as transport, oil & gas, energy, mining, machinery, construction, and ecology, and maintains close ties with the Spanish Government, acting as a consultant on all matters related to industrial activities.

Our association has expertise in arranging the most adequate financial solution within the official export credit system, governmental aid programs, multilateral institutions or other financial resources. The structure of Sercobe is designed to act as an extension of its members in the promotion and execution of their export contracts.

One of the priority directions of our activity, where we deliver more add value, is the infrastructure sector, where the experience and know-how of Spanish companies are highly valued, and in which we are highly interested. These companies are world leaders in this sector and work in different countries abroad.

We can offer you cooperation in the following areas, as soon as we can mobilize the funds to cover it:

- Energy projects (power generation systems, energy storage systems, equipment like transformers, etc)
- Transport (eg buses, special vehicles, ambulances, fire trucks, rescue's vehicles)
- Infrastructure projects as treatment water, boiler houses, district heating, etc
- Security and protection systems (fire extinguishing systems, fire protection equipment, personal protective equipment including for army/police)

We are ready to offer a full range of services including technical assistance, preparation of all necessary documentation for the project implementation (including the tender documentation if it is requested), project supervising and financing of the equipment.

Dear Mr. Gelfgat, by this letter I'd like to confirm our interest in participating in the reconstruction and development of the new Ukraine. At this moment, we think that the experience, expertise and leadership of Sercobe could be an important asset in achieving the goals set, resulting in better public welfare and growth.

We look forward to meeting you soon to discuss all the details of our future cooperation. If you have any questions, please do not hesitate to contact me.

Most respectfully,



Jose Ignacio Mora
Managing Director